

**SERIES NOTICE**

**NEW ZEALAND LOCAL GOVERNMENT FUNDING AGENCY BILL**

**26 October 2018**

This Series Notice sets out the key terms of the offer by New Zealand Local Government Funding Agency Limited ("**LGFA**") of bills maturing on **29 January 2019** ("**Bills**") under its master trust deed dated 7 December 2011 (as amended from time to time) ("**Master Trust Deed**") entered into between LGFA and Trustees Executors Limited ("**Supervisor**"). The Bills are "Wholesale Notes" for the purpose of the Master Trust Deed.

Unless the context requires otherwise, capitalised terms used in this Series Notice have the meaning given to them in the Master Trust Deed.

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| <b>Programme:</b>                              | New Zealand Local Government Funding Agency Bill  |
| <b>Issuer:</b>                                 | New Zealand Local Government Funding Agency Limited   |
| <b>Description:</b>                            | New Zealand dollar (" <b>NZD</b> ") LGFA bill (zero coupon). The Bills are direct, unsecured, unsubordinated debt obligations of LGFA.  |
| <b>ISIN:</b>                                   | NZLGBDT074C8  |
| <b>NZClear Series Code:</b>                    | LGB074, Tranche 1.  |
| <b>Offering:</b>                               | NZD 25,000,000  |
| <b>Minimum Principal Amount for transfers:</b> | NZD 500,000 and in multiples of NZD 500,000 thereafter  |
| <b>Credit Rating:</b>                          | Standard & Poor's Australia Pty Limited (" <b>S&amp;P</b> ") has rated the Bills A-1+ (short-term). FitchRatings have assigned a Short-Term Local Currency Rating of F1+ to the LGFA domestic debt programme.<br><br>The rating is not a recommendation to you to buy, sell or hold the Bills and the rating may be subject to revision, qualification or withdrawal at any time by S&P or FitchRatings. Any downward revision, qualification or withdrawal of the rating may affect your ability to sell your Bills and the price you are able to sell them for. |
| <b>Issue Date and Settlement Date:</b>         | 26 October 2018   |
| <b>Maturity Date:</b>                          | 29 January 2019   |
| <b>Principal Amount:</b>                       | NZD 1.00 Per Bill   |
| <b>Coupon/Interest Rate:</b>                   | The Bills are issued on a discount to par basis. The Bills are zero coupon. The Principal Amount of each Bill is paid on the Maturity Date.   |
| <b>Holidays/Business Days:</b>                 | Wellington, Auckland  |
| <b>Guarantors:</b>                             | Other than the New Zealand Government, each holder of ordinary shares in LGFA must be (and, as at the date of this Series Notice, is) a Guarantor.<br>In addition, as at the date of this Series Notice, LGFA's policy is that any local authority that borrows in aggregate NZD 20,000,000 or more from LGFA must be a Guarantor.<br>As at the date of this Series Notice, the Guarantors are:   |

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|  | <ul style="list-style-type: none"> <li>• Ashburton District Council</li> <li>• Auckland Council</li> <li>• Bay of Plenty Regional Council</li> <li>• Canterbury Regional Council</li> <li>• Christchurch City Council</li> <li>• Far North District Council</li> <li>• Gisborne District Council</li> <li>• Gore District Council</li> <li>• Hamilton City Council</li> <li>• Hastings District Council</li> <li>• Hauraki District Council</li> <li>• Horowhenua District Council</li> <li>• Hurunui District Council</li> <li>• Hutt City Council</li> <li>• Kaipara District Council</li> <li>• Kapiti Coast District Council</li> <li>• Manawatu District Council</li> <li>• Manawatu-Wanganui Regional Council</li> <li>• Marlborough District Council</li> <li>• Masterton District Council</li> <li>• Matamata-Piako District Council</li> <li>• Nelson City Council</li> <li>• New Plymouth District Council</li> <li>• Otorohanga District Council</li> <li>• Palmerston North City Council</li> <li>• Porirua City Council</li> <li>• Queenstown-Lakes District Council</li> <li>• Rotorua District Council</li> <li>• Ruapehu District Council</li> <li>• Selwyn District Council</li> <li>• South Taranaki District Council</li> <li>• Tasman District Council</li> <li>• Taupo District Council</li> <li>• Tauranga City Council</li> <li>• Thames-Coromandel District Council</li> <li>• Timaru District Council</li> <li>• Upper Hutt City Council</li> <li>• Waikato District Council</li> <li>• Waikato Regional Council</li> <li>• Waimakariri District Council</li> <li>• Waipa District Council</li> <li>• Waitomo District Council</li> <li>• Wanganui District Council</li> <li>• Wellington City Council</li> <li>• Wellington Regional Council</li> <li>• Western Bay of Plenty District Council</li> <li>• Whakatane District Council</li> <li>• Whangarei District Council</li> </ul> |
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NEW ZEALAND LOCAL GOVERNMENT FUNDING AGENCY LIMITED

AUCKLAND Level 12, West Plaza Tower, Corner Albert and Customs Street

WELLINGTON Level 8, City Chambers, 142 Featherston Street

PO Box 5704, Lambton Quay, Wellington 6145 | PH +64 4 974 6530 | [www.lgfa.co.nz](http://www.lgfa.co.nz)

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| <p><b>Guarantee and Security Arrangements:</b></p> | <p>LGFA's obligations in relation to (among other things) the debt securities (including the Bills) issued under the Master Trust Deed are guaranteed by the local authorities that are from time to time Guarantors under the Guarantee (as defined in the "Additional Information" section of this Series Notice).</p> <p>Other than the Guarantors under the Guarantee, neither the Supervisor, the Registrar, nor any of their respective directors, officers or employees, nor any other person, guarantees the payment of interest or any other amounts due under the Bills.</p> <p>The New Zealand Government does not guarantee any of LGFA's obligations or liabilities in relation to the Bills.</p> <p>Each Guarantor has entered into a debenture trust deed ("<b>Debenture Trust Deed</b>") under which a security interest is granted in favour of a trustee ("<b>Debenture Trustee</b>") over certain rates related assets of that local authority for the benefit of the local authority's secured creditors.</p> <p>The security granted by each of the Guarantors under their respective Debenture Trust Deeds secures their obligations under the Guarantee.</p> <p>More information on the Guarantee and security arrangements is set out under the heading "Guarantee and Security Arrangements" in the "Additional Information" section of this Series Notice.</p> |
| <p><b>Early repayment:</b></p>                     | <p>LGFA is not obliged to repay the Bills prior to the Maturity Date.</p> <p>If an Event of Default occurs and a request has been made to the Security Trustee in accordance with the Master Trust Deed, the amount that is payable by LGFA where the Bill has been declared immediately due and payable is the net present value, as at the date of declaration, of the Principal Amount of the Bill determined by the Registrar by discounting the Principal Amount at the discount rate used to determine the Issue Price for that Bill at its Issue Date.</p>  |
| <p><b>Issuance:</b></p>                            | <p>These Bills will be issued by way of private placement.</p>   |
| <p><b>Not listed:</b></p>                          | <p>LGFA does not intend to seek quotation of the Bills on the NZX Debt Market.</p>   |
| <p><b>Issue/Settlement Price:</b></p>              | <p>Determined in accordance with the bill formula on the last page of this Series Notice.</p>  |
| <p><b>Selling restrictions:</b></p>                | <p><b>New Zealand</b><br/>This Series Notice only constitutes an offer of Bills in New Zealand.</p> <p>No action has been taken to permit the Bills to be directly or indirectly offered or sold to any retail investor, or otherwise under any regulated offer, in terms of the Financial Markets Conduct Act 2013 (the "<b>FMCA</b>"). In particular, no product disclosure statement under the FMCA has been or will be prepared or lodged in New Zealand in relation to the Bills.</p> <p>No person may directly or indirectly offer or sell any Bills in New Zealand, or distribute or publish any offering material or advertisement (as defined in the FMCA) in relation to any offer of Bills in New Zealand, other than to "wholesale investors" as that term is defined in clauses 3(2)(a), (c) and (d) of Schedule 1 to the FMCA, being a person who is:</p> <p>(a) an "investment business";</p>   |

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|                        | <p>(b) "large"; or</p> <p>(c) a "government agency",</p> <p>in each case as defined in Schedule 1 to the FMCA. For the avoidance of doubt, the Bills may not be directly or indirectly offered, sold, or delivered to, among others, any "eligible investors" (as defined in clause 41 of Schedule 1 to the FMCA) or to any person who, under clause 3(2)(b) of Schedule 1 to the FMCA, meets the investment activity criteria specified in clause 38 of that Schedule.</p> <p><b>General</b></p> <p>LGFA has not taken take any action which would permit an offer of the Bills, or possession or distribution of any offering material, in any country or jurisdiction where action for that purpose is required.</p> <p>You may only offer for sale or sell, directly or indirectly, or transfer any Bill in conformity with all applicable laws and regulations in any jurisdiction in which it is offered, sold or delivered.</p> <p>No disclosure document, advertisement or any other offering material in respect of any Bill may be published, delivered or distributed in or from any country or jurisdiction except under circumstances which will result in compliance with all applicable laws and regulations.</p> |
| <b>Further issues:</b> | LGFA may from time to time issue additional bills or incur other debt obligations which rank equally with the Bills without your consent. LGFA may incur such further debt obligations on such terms as it thinks fit in NZD or in other currencies.   |
| <b>Registrar:</b>      | Computershare Investor Services Limited  |

## Additional Information

### **Guarantee and Security Arrangements**

LGFA's obligations in relation to (among other things) the Securities are guaranteed by the local authorities that are from time to time Guarantors under the Guarantee (as defined below). Other than the New Zealand Government, each holder of ordinary shares in LGFA must be (and, at the date of this Series Notice, is) a Guarantor. In addition, as at the date of this Series Notice, LGFA's policy is that any local authority that borrows in aggregate NZD 20,000,000 or more from LGFA must be a Guarantor.

The Guarantors each jointly and severally guarantee to TEL Security Trustee (LGFA) Limited ("**Security Trustee**"), for the benefit of the Supervisor (in the case of each Series of Retail Securities), each holder of Wholesale Securities (in the case of each Series of Wholesale Securities) and other creditors of LGFA to whom LGFA extends the benefit of the Guarantee and the Security Trust Deed from time to time (each such creditor, including the Supervisor and the holders of Wholesale Securities, a "**Beneficiary**"), LGFA's due payment and delivery of all amounts LGFA is or may at any time become liable to pay to the Beneficiaries ("**Guarantee**"). In the case of each Series of Retail Securities, the Security Trustee must make a demand under the Guarantee on behalf of the Supervisor when the Supervisor requests the Security Trustee to do so and confirms to the Security Trustee that an Event of Default has occurred. However, the Supervisor may refrain from exercising its

powers to make such a request until it has been instructed to do so by an Extraordinary Resolution of the holders of the affected Retail Securities.

In the case of each Series of Wholesale Securities, the Security Trustee must make a demand under the Guarantee on behalf of each holder of Wholesale Securities when such holder requests the Security Trustee to do so and confirms to the Security Trustee that an Event of Default has occurred.

Each demand the Security Trustee makes under the Guarantee must be made on a pro-rata basis according to each Guarantor's prior year's annual rates revenues. If a Guarantor fails to pay its pro-rata share of a demand under the Guarantee, the Security Trustee will make further demands on the other Guarantors for payment of the unpaid amount on a pro-rata basis until the outstanding amounts are paid in full.

Each Guarantor must have entered into a Debenture Trust Deed with a Debenture Trustee. In summary, each Debenture Trust Deed creates a security interest in favour of the Debenture Trustee over all rates the local authority sets or assesses from time to time under certain legislation or arising under section 115 of the Local Government Act 2002 and all rates revenue in respect thereof. The security is limited to rates and rates revenues, and does not extend to any other assets of the local authorities. The security interest is held by the Debenture Trustee for the benefit of all creditors of the Guarantor to whom the Guarantor has issued Stock (including Security Stock). Each Guarantor must have issued Security Stock to the Security Trustee to secure its liabilities under the Guarantee. The Security Trustee holds the benefit of the Security Stock on behalf of the Supervisor (in the case of each Series of Retail Securities), each holder of Wholesale Securities (in the case of each Series of Wholesale Securities) and the other Beneficiaries from time to time.

Each Guarantor must have issued a Security Stock Certificate to the Security Trustee in relation to the Guarantee.

- In the case of certain Guarantors, the relevant Security Stock Certificate provides that the Priority Amount of the Security Stock is (subject to certain exclusions specified in the relevant Debenture Trust Deed and/or Security Stock Certificate) the aggregate amount of the obligations the relevant Guarantor owes the Security Trustee under the Guarantee from time to time. That Guarantor's obligations to the Security Trustee rank equally with all other obligations of the Guarantor in respect of which "first ranking" Stock (including Security Stock) has been issued from time to time, up to the Security Trustee's Priority Amount. Amounts above the Security Trustee's Priority Amount rank behind the claims of other "first ranking" holders of Stock ("**Stockholders**") but before claims of any subsequent security holders of the relevant Guarantor.
- In the case of all other Guarantors, the relevant Guarantor's obligations to the Security Trustee rank equally with all other obligations of the Guarantor in respect of which Stock (including Security Stock) has been issued from time to time, without any Stock having preference or priority over any other Stock, unless the terms of the relevant Stock expressly subordinate it to other Stock.

If a Guarantor does not satisfy its obligations under the Guarantee, the Security Trustee may request the relevant Debenture Trustee to enforce the security interest created by the Debenture Trust Deed. The Security Trustee is not required to exercise its rights as holder of Security Stock unless it is requested to do so by Beneficiaries whose aggregate Exposures amount to not less than 25% of the aggregate Exposures of all Beneficiaries at the relevant time and those Beneficiaries have confirmed to the Security Trustee that an event of default has occurred.

The Supervisor and each holder of Wholesale Securities are Beneficiaries under the Security Trust Deed and so may request the Security Trustee to exercise its rights under a Debenture Trust Deed as a holder of Security

Stock. However, in the case of Retail Securities, the Supervisor may refrain from making such a request until it has been instructed to do so by an Extraordinary Resolution of the holders of the affected Retail Securities.

The Debenture Trustee is not required to enforce the security interest created by the Debenture Trust Deed unless directed to do so by an extraordinary resolution of Stockholders and/or in certain cases a specified percentage of "majority stockholders". The Debenture Trustee is not bound to comply with such a direction if it is not first indemnified to its satisfaction against any actions, proceedings, claims, demands, costs and expenses that it may face as a result of complying with the direction. The Debenture Trustee has the power under each Debenture Trust Deed to appoint a receiver to levy a special rate on the relevant local authority's ratepayers.

When used in this section, these capitalised words have the following meanings:

**Exposures** means, in relation to a Beneficiary at any time, the amount in New Zealand dollars owing at that time by LGFA to that Beneficiary.

**Priority Amount** means, if applicable to a local authority, the aggregate amount up to which a Stockholder of that local authority is deemed to have a first ranking pari passu payment right pursuant to the terms of that local authority's Debenture Trust Deed.

**Retail Securities** means Securities which are part of a Series which may be offered or sold to members of the public, under a regulated offer or in accordance with clause 19 to schedule 1 of the FMCA.

**Securities** means debt securities denominated in NZD issued by LGFA under the Master Trust Deed.

**Security Stock** means security stock issued under a Debenture Trust Deed in respect of obligations owed by a local authority.

**Security Stock Certificate** means a certificate issued by a local authority pursuant to a Debenture Trust Deed in respect of Security Stock.

**Security Trust Deed** means the security trust deed entered into between LGFA and the Security Trustee dated 7 December 2011 (as amended, supplemented or replaced from time to time).

**Stock** means stock issued in accordance with a Debenture Trust Deed and includes Security Stock.

**Wholesale Securities** means Securities which are part of a Series which are not permitted to be offered or sold under a regulated offer or in accordance with clause 19 to schedule 1 of the FMCA.

#### ***Dates may change***

The dates set out in this Series Notice are indicative only and are subject to change. LGFA has the right in its absolute discretion and without notice to change the tender bids open date, the tender bids close date or the issue date, to accept late applications, or to choose not to proceed with the offer. If the tender bids close date is extended, subsequent dates may be extended accordingly.

#### ***Documentation***

The Master Trust Deed is available at LGFA's website at <http://lgfa.co.nz/for-investors/investor-information>.

Any internet site addresses provided in this Series Notice are for reference only and, except as expressly stated otherwise, the content of any such internet site is not incorporated by reference into, and does not form part of, this Series Notice.

## Issue/Settlement Price

The issue/settlement price per N dollars of principal shall be calculated on the basis of the following formula:

$$\text{Issue / Settlement Price} = \frac{N}{1 + \left(i \times \frac{n}{365}\right)}$$

Where N = the principal of the Bill (\$)  
i = the yield divided by one hundred  
n = the number of full days from the Settlement Date until the Maturity Date

The issue/settlement price will be rounded to the nearest cent (0.01 to 0.49 of a cent being rounded down and 0.50 to 0.99 of a cent being rounded up).

**NEW ZEALAND LOCAL GOVERNMENT FUNDING AGENCY LIMITED**  
**LGFA Authorised Signatory:**



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**Name: MARK BUTCHER**  
**Title: CHIEF EXECUTIVE**  
**Date: 26 October 2018**

**This document is a Series Notice.**